

**ÇELEBİ**



# INTRODUCTION

The foundations of the Çelebi Group were laid in **1958** with the inception of Çelebi Ground Handling, Turkey's **first privately-owned** ground handling services company. Since the formation of a holding company structure in 1995, the **collective dynamism** of the group has continued to infuse its members' efforts in their individual business lines.

Every Çelebi Holding company ranks among the **strongest** names in its sector. Group members together provide **integrated** panoply of products and services ranging from ground handling services to terminal, seaport and marina operations and management, from aircraft security to fast-food restaurant chain, and from travel agency to personnel transport and vehicle fleet leasing.

The most important asset of Çelebi is its **human resources** who possess **superior abilities**, who have **high technical competencies** and who are **focused on success**. Çelebi today employs a giant staff reaching to 12.500 in its companies that have spread out over **two continents**.



# LOCATIONS



Serving more than 300 Airlines

More than 350K flights annually

Full compliance with:

- ISAGO
- AHM 804
- ISO9001, ISO 14001
- OHSAS 18001
- PAS99, RA3



Reliable Service Provider for more than 60 years

# SOME OF OUR GLOBAL CARGO CLIENTS



## OUR SERVICES IN HUNGARY

- ✓ **Full ground handling service** of passenger (scheduled, lowcost and charter) flights, freighter and cargo charter flights, private jets and turboprops, transit and diversion flights, technical stops, flight maintenance
- ✓ **Cargo operation**
- ✓ Operation of 3 exclusive **lounges** at Terminal 2A, Terminal 2B and General Aviation Terminal

### **16.000 sqm warehouse area**

For storage and manipulation

### **Storage facilities**

For AVI, DGR, HUM, PER, VUN cargo

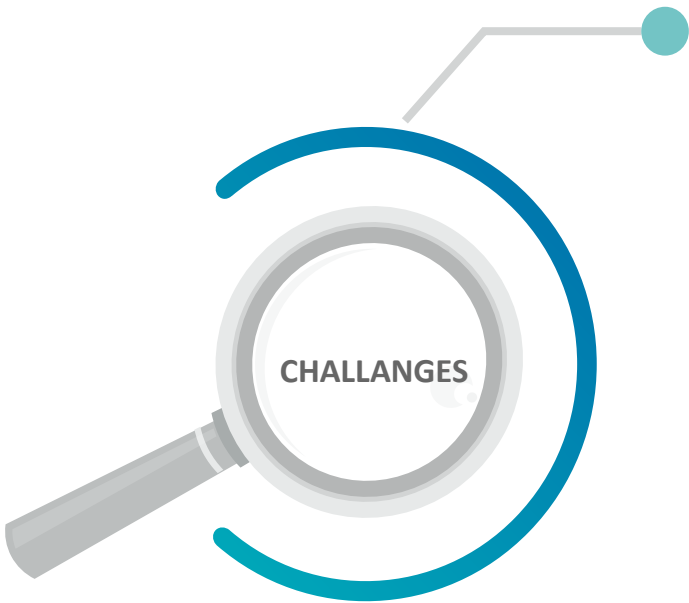
### **Full range of cargo handling equipment**

Highloaders, conveyor belts, tugs, forklifts, dollies, baggage carts, etc.

### **Security measures**

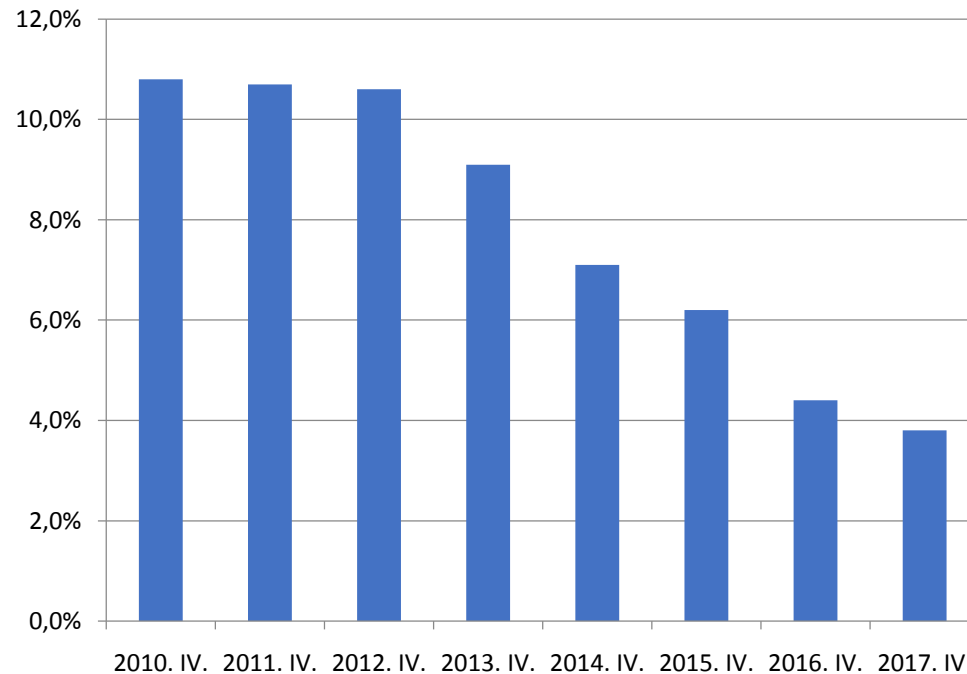
24/7 CCTV, screening equipment, bomb check compliant with all industry standards

### **Off-airport warehouse 3500 sqm**

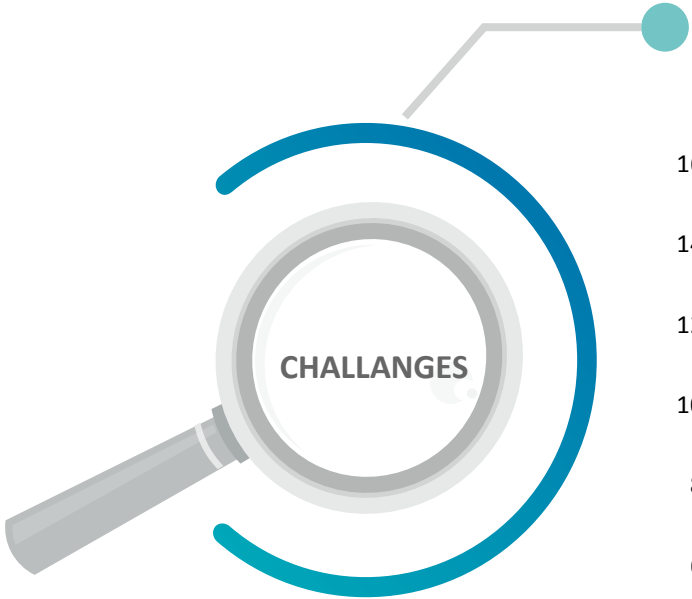


## SITUATION ON THE LABOUR MARKET

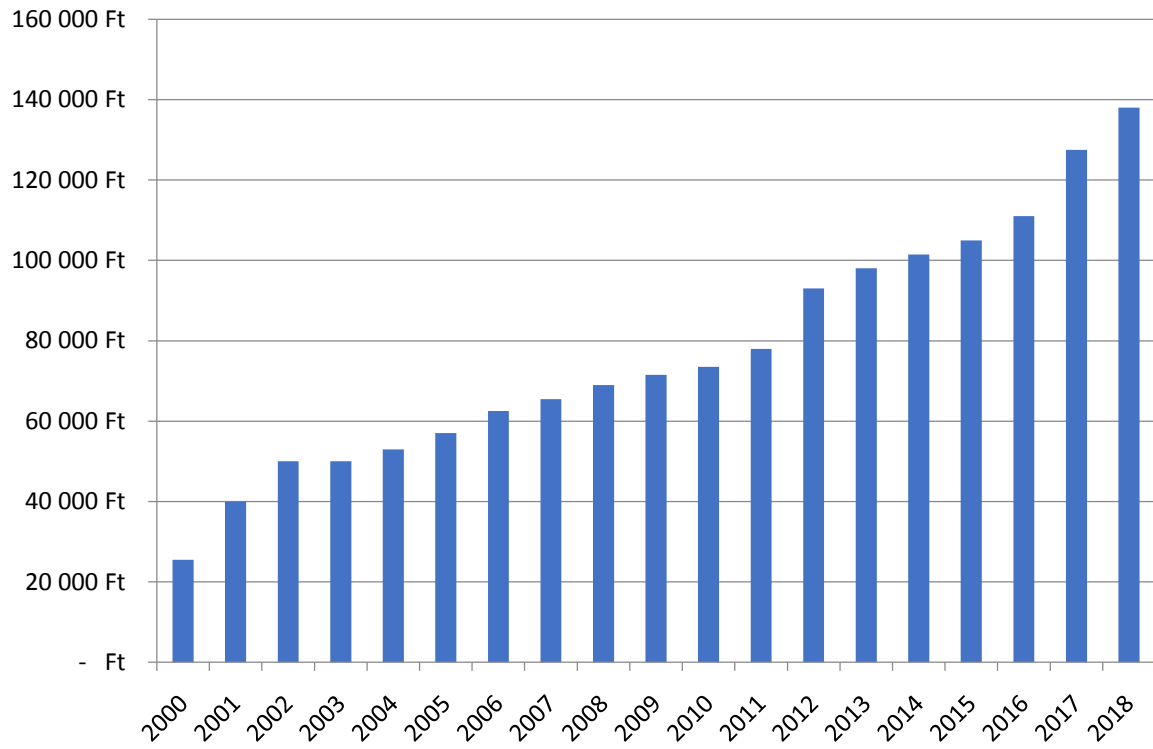
Unemployment rate in Hungary 2010 – 2017



- 24/7 work, inequality in workload (peaks in the mornings and in the evenings)
- Shift base operation
- Difficulties in commuting

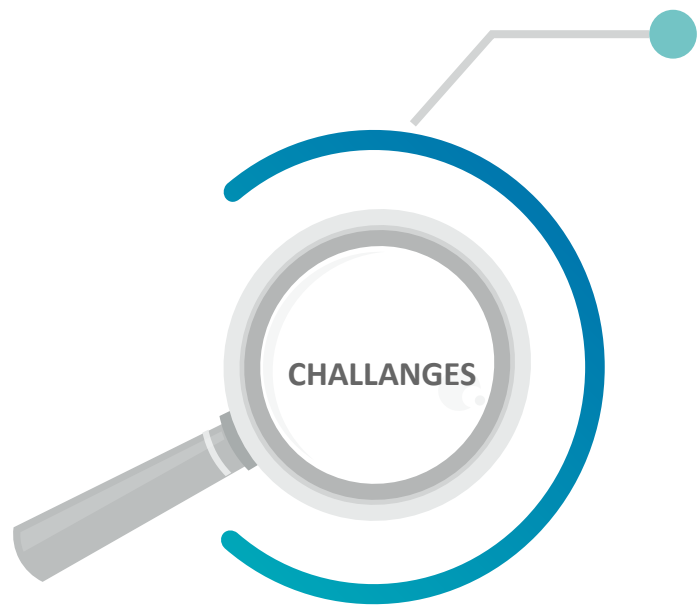


# MINIMUM WAGE INCREASE



Minimum wage in Hungary 2000 – 2018 (HUF)

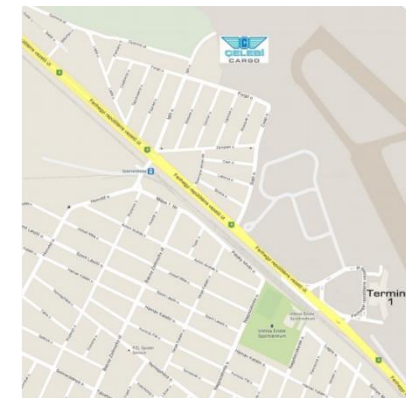
- Almost 8% increase since last year
- Over 30% increase since 2015
- Over 50% increase since 2010



## INFRASTRUCTURE

3 different locations  
geographically fragmented operation

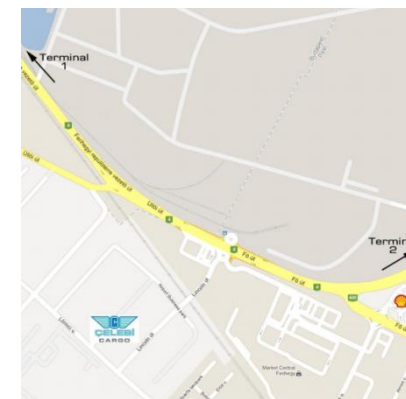
Celebi - Igló Street Cargo Base Cargo Export & Import Budapest Airport, Igló St, Cargo Base



Celebi – Export 2 (Bldg. 62) warehouse - Cargo Export Budapest Airport, GPS coordinates: N47.431, E19.232



Celebi Vecsés (Off-Airport) Warehouse Cargo Export & Import 2220 Vecsés, 59-61. Lőrinci St., B. building



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Challenges



## CARGO CITY - 2019



- Integrated facility for export/import, flown/truck cargo.
- State of art ULD handling solutions.
- Higher capacity for all types of temperature sensitive products.
- Reduced customer queuing due to higher capacity acceptance and delivery gates
- Ability to handle all types of special cargo.

	Current	Future
Capacity (ton/year)	50.000	90.000
Number of loading gates	5	23
Europalette rack location	100	1.500
Ambient storage area (m3)	480	740
Cool storage (m3)	135	420
Freezer (m3)	10	220
Live animal area (m2)	20	50
Vulnerable storage area (m2)	80	130
Valuable storage area (m2)	20	50

On 9500 m<sup>2</sup>, with 3 million EUR investment Celebi will create opportunity for further growth on business and employment.

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**ÇELEBİ** Thank you!

